



VEHICLE DESCRIPTION

LINCOLN NAUTILUS

LB L07862

2020 AWD RESERVE
5-PASSENGER
TURBO 2.0L I-4 ENGINE
8-SPD AUTO TRANSMISSION

EXTERIOR
INFINITE BLACK
INTERIOR
EBONY LUXURY LEATHER TRIM

STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE

EXTERIOR

- DUAL EXHAUST SYSTEM - CHROME TIPS
- EASY FUEL CAPLESS FILLER
- GRILLE - SATIN ALUMINUM
- HANDS-FREE LIFTGATE
- HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING
- LED FOG LAMPS
- LED TAILLAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- PRIVACY GLASS
- SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS

INTERIOR

- CARGO PACKAGE
- DUAL-ZONE CLIMATE CONTROL
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPE STEERING COLUMN
- PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL
- SEATS - REAR HEATED
- SEATS-COMFORT 10-WAY PWR DRIVER&PASSENGER W/LUMBAR
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-PREMIUM LEATHER

FUNCTIONAL

- 360 DEGREE CAMERA
- ACTIVE PARK ASSIST
- ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG
- ADAPTIVE SUSPENSION
- LANE-KEEPING SYSTEM
- LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY
- RAIN-SENSING WIPERS
- REMOTE START
- REVEL® ULTIMA W/1-SPKRS
- SECURICODE™ KEYLESS KEYPAD
- SYNC3® W/ VOICE ACT NAV
- WIRELESS CHARGING PAD

SAFETY/SECURITY

- ADVANCETRAC WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- AUTO HIGH BEAMS
- BLIND SPOT DETECTION W/CTA
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- SOS POST CRASH SYSTEM
- TIRE PRESSURE MONITOR SYS

WARRANTY

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

INCLUDED ON THIS VEHICLE

EQUIPMENT GROUP 202A RESERVE

- CARGO UTILITY PACKAGE
- REAR CARGO MGMT SYSTEM
- CARGO COMPARTMENT W/REV MAT
- INTERIOR CARGO COVER
- TRAILER TOW PKG-CLASS II
- LINCOLN CO-PILOT360 PLUS
- ENHANCED ACTIVE PARK ASSIST
- 360-DEGREE CAMERA
- ACC W/LANE CENTERING
- ULTIMATE PACKAGE
- ADAPTIVE PIXEL LED HEADLAMPS
- REVEL ULTIMA AUDIO SYSTEM

(MSRP)

9000.00

OPTIONAL EQUIPMENT/OTHER

- 265/40R21 A/S TIRES
- 21" ULTRA BRIGHT WHEELS
- CARGO ACCESSORIES/MAT PACKAGE
- DURABLE LIGHTWGT RUBR CRGO MAT
- RR BUMPER PROTECTOR
- ALL-WEATHER FLOOR LINERS
- 50 STATE EMISSIONS
- ROOF RACK SIDE RAILS-SATIN

275.00

NO CHARGE

195.00

PRICE INFORMATION

| | |
|------------------------------------------|------------------|
| BASE PRICE | \$50,995.00 |
| TOTAL OPTIONS/OTHER | 9470.00 |
| TOTAL VEHICLE & OPTIONS/OTHER | 60465.00 |
| DESTINATION & DELIVERY | 995.00 |
| TOTAL BEFORE DISCOUNTS | 61460.00 |
| EQUIPMENT GROUP SAVINGS | - 1250.00 |

(MSRP)

TOTAL MSRP \$60,210.00



Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit www.lincolnafs.com.

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This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

EPA DOT Fuel Economy and Environment

Gasoline Vehicle

Fuel Economy

22 MPG
combined city/hwy city highway

Small SUVs range from 16 to 120 MPG. The best vehicle rates 136 MPGe.

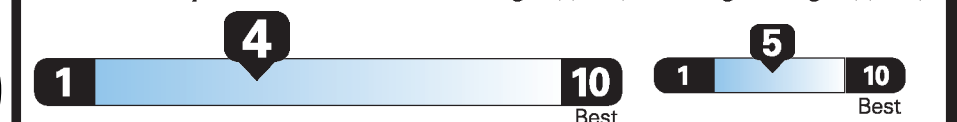
4.5 gallons per 100 miles

You spend **\$1,750**

more in fuel costs over 5 years compared to the average new vehicle.

Annual fuel cost \$1,850

Fuel Economy & Greenhouse Gas Rating (tailpipe only) Smog Rating (tailpipe only)



This vehicle emits 401 grams CO₂ per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at fuelconomy.gov.

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

fuelconomy.gov

Calculate personalized estimates and compare vehicles

Smartphone QR Code™



GOVERNMENT 5-STAR SAFETY RATINGS

Overall Vehicle Score ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

Frontal Crash ★★★★★
Driver Passenger ★★★★★

Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.

Side Crash ★★★★★
Front seat Rear seat ★★★★★

Based on the risk of injury in a side impact.

Rollover ★★★★★

Based on the risk of rollover in a single-vehicle crash.

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.

Source: National Highway Traffic Safety Administration (NHTSA).

www.safercar.gov or 1-888-327-4236

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WARNING: Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to www.P65Warnings.ca.gov/passenger-vehicle.

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